

Dear Reader,

It is hard to believe that we are already a quarter of the way through the year. Since January there have been so many events both national and international that have created new and fresh challenges to the security industry. With reduced budgets in the current climate and increased threat levels the correct product for the correct application is becoming ever more critical. Here at Kaba we feel we are in a strong position to advise and support in achieving the correct specification with our extensive product range.

Already this year we have exhibited at the Home Office Scientific Development Branch Exhibition at Farnborough and are looking forward to The Retail Fraud Conference, The British Banking Association Security Conference, and Counter Terror Expo all in the next few weeks. See our banners at the bottom of each page for stand details.

In this edition of 'Safe Talk' we are taking a closer look at our mechanical safe locks- Variator A and Variator B. Both these safe locks have a changeable key mechanism offering convenience and security should a key be lost or compromised.

Featuring in this edition's dealer profile is Burton Safes who are a leading supplier of safes and strong

Variator A



Variator B



Innovation based on tradition

Our double-bitted key system for safe locks differentiates itself by an established and reliable technology. It has been tried and tested for all types of resistance up to class X.

Features/Benefits

- Changeable lock with dead bolt for safes CEN 0-II.
- Approx. 280,000 theoretical variations.
- Standard footprint.
- User-friendly change from the front utilising a change activator i.e. without having to dismantle the door covering or the openings in the door interior.
- Change can however, also be initiated via a slide unit at the back of the lock.
- The lock can be supplied in user or works locking mode.

Features/Benefits

- Changeable lock with dead bolt for safes CEN III-V.
- Approx. 60 million theoretical variations.
- Standard footprint.
- User-friendly change from the front utilising a change activator i.e. without having to dismantle the door covering or the openings in the door interior.
- Change can however, also be initiated via a slide unit at the back of the lock.
- The lock can be supplied in user or works locking mode.

rooms to the trade in the UK & Ireland. They offer a comprehensive range of safes available on the market today including many specialist and bespoke solutions.

I hope you enjoy this issue of Safe Talk, for further information on any of the products featured or for the full range of Kaba products please visit our website www.kaba.co.uk or contact a member of the team, general enquiries can be taken on 0870 000 5625 or email oem@kaba.co.uk.

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Quick update...

Burtons Safes appear as our dealer profile, make sure your company is next and contact tfarrow@kaba.co.uk

Dates for the Diary...Retail Fraud 14.04.2011 and Counter Terror Expo 19-20.04.2011

Shop Online...
www.shop.kaba.co.uk

Many thanks...to Burton Safes for the information and for providing images.

Dealer Profile: Burton Safes



Burton Safes are a leading supplier of safes and strong rooms to the trade in the UK & Ireland. They offer a comprehensive range of safes available on the market today including many specialist and bespoke solutions. This March they became the UK's exclusive distributor for Burg Wächter, Germany's largest physical security manufacturer, and in the summer they will launch a brand new range of Euro Grades Safes with innovative features and designs.

Kaba are the lock of choice for Burton Safes, with Mauer key locks fitted as standard across the board. Burton Safes also use the Kaba electronic range, finding the SL525 and new Axessor particularly reliable and simple to use. Operations Director, Jeremy Elson said that *"quality and reliability is what is most important to us and that is what Kaba locks deliver."*

If you would like to feature as a dealer profile please contact tfarrow@kaba.co.uk

Leading the way for security on the high street



Burton Safes and Kaba have been working together recently to move one of the country's banks onto the Auditcon series. The bank have been impressed with the features and price of these compared to their current models. The Auditcon offers the advantage of having no batteries which means no more locks out from power failure or expensive battery replacement programmes to initiate. They hope to begin a full trial in the near future on a bespoke safe designed to meet the specific requirements of this institution.

Burton Safes have also been supplying Kaba electronic locks to a prestige multinational retailer, all over Europe. Originally using the Kaba 525 on their Burton Grade II, this client has recently switched to the upgraded 528. This gives them the option in the future to network all of their safes and control access Europe wide from one computer in the UK. No more lock outs from lost codes, no more relying on local staff to remove ex-employees from user lists and no more costs associated with audit trail collections. Everything can be controlled by the security staff from the comfort of their office.

For more information about Burton Safes and their product range go to www.burtonsafes.co.uk or you can visit them at Counter Terror, Stand F87, London Olympia 19-20th April and IFSEC, stands 3 G9 & 4 C155, NEC 16-19th May.

