

**Dear Reader,**

2011 is already well under way, it seems only yesterday we were relaxing over the Christmas break and thinking of the New Year ahead. 2010 was another difficult year for everyone with the unstable economic environment and a new coalition government with severe budget cuts. Hopefully, as we move through 2011 stability to the economy and new opportunities in business will begin to take shape.

We are certainly looking forward to the New Year ahead and the opportunities and challenges that face us. One of these exciting opportunities is our new stand alone access control system Kaba evolo. This is the first mifare stand alone access control solution from Kaba that combines the features and benefits on our existing legic system Kaba elologic into a new, slick, modern design boasting of some new, improved features.

We'll be able to provide you with further information on Kaba evolo in the spring, until then a brochure is available for download from our website [www.kaba.co.uk](http://www.kaba.co.uk).

Also featuring in this edition of 'Shop Talk' is a brief overview of the benefits of Key Planner and we've also included a product focus on our mechanical and

## Kaba evolo – Coming soon!



Launched at Security Essen 2010, Kaba evolo is the new stand alone electronic access control solution by Kaba.

Kaba evolo offers users the latest in technology, flexibility and future security. The wireless connection is Mifare compatible allowing for integration with access control security systems. It is not only possible to expand mechanical key systems without any problems, seamless migration into superior online access control is also possible at any time. Kaba evolo is the ideal choice for a flexible, integrated, intelligent access systems.

**Benefits:**

- No security risk – even if an access medium has been lost
- Intelligent programming – individual and group specific access authorisation.
- Versatile – the right product for every door configuration
- User Friendly and low maintenance
- Future investment security as evolo can be integrated in to electronic access control systems and existing mechanical key systems.

Order online, simply visit  
[www.shop.kaba.co.uk](http://www.shop.kaba.co.uk)



electronic pin code access control. The Simplex 7100 and the Eplex 2000 Push Button Locks. Our push button lock range eliminates the problems and costs associated with issuing, controlling and collecting keys and cards.

We do hope you enjoy this issue of 'Shop Talk' for further information on any of the products featured and for the full range of Kaba products please visit our website [www.kaba.co.uk](http://www.kaba.co.uk) or contact a member of the team, general enquires can be taken on 0870 000 5625 or email [access@kaba.co.uk](mailto:access@kaba.co.uk).

May I take this opportunity to wish you all a very happy and prosperous 2011.

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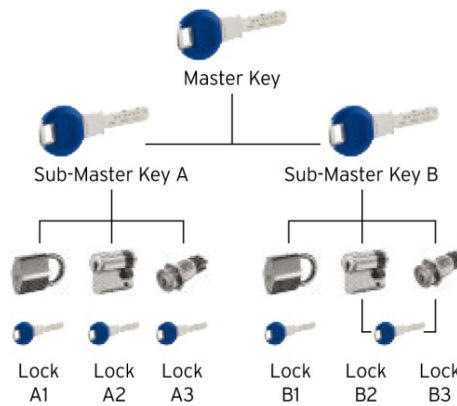
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## Keyplanner



Key Planner is a master keying tool which speeds up delivery times, makes it easier to place orders, eliminates error and is ideal for customers placing regular master key plan orders.

### Benefits include:

- Provides a graphic representation of your requirements for both customer and Kaba
- Reduces the risk of misinterpretation of customer's requirements
- Key planner software allows the customer to view an itemised summary of their order before sending it through to Kaba
- Keyplans can be sent to Kaba online
- Allows customer access to keyplan details
- Allows customer to specify cylinder references accurately

For more information contact our permutation department on 0870 000 5625 or [rparmmenter@kaba.co.uk](mailto:rparmmenter@kaba.co.uk)

## Simple Mechanical and Electronic pin access

The Kaba mechanical and electronic push button lock range eliminates the problems and costs associated with issuing, controlling and collecting keys and cards.



The mechanical **Simplex 7100** series is suitable for light commercial and residential use and offers users the following benefits:

- Single access code - one easy to manage code for all users
- No batteries required
- Lock is easily programmed via keypad without removing lock from the door
- Field reversible
- 1-year warranty

Additionally our electronic **Eplex 2000** offers all the great features of the mechanical Simplex 7100 as well as:

- 100 user codes
- No software or wires just 3xAA batteries
- Key override as option
- Vandal resistant keypad
- BHMA Grade 1
- 2 year warranty



These products are available to order online [www.shop.kaba.co.uk](http://www.shop.kaba.co.uk)

### Quick Update...

**The Team...**Lloyd Chitty and Paul Davidson were newly appointed at the beginning of 2010 as Account Managers for the South and North respectively. Kate Palk and Lisa O'flynn joined the team from the OEM side of our business and Gareth Rees has returned to Kaba as National Sales Manager.

**Order Online....**  
[www.shop.kaba.co.uk](http://www.shop.kaba.co.uk)

### One for the diary...

Kaba will be exhibiting at the MLA Expo 2011 at Telford International Centre, 9th -10th September. Make sure you visit us at **stand 125**.

To register visit [www.locksmiths.co.uk/expo](http://www.locksmiths.co.uk/expo)

