

Dear Reader,

Happy New Year!

We hope you had an enjoyable and relaxing Christmas break and feel refreshed and ready for the year ahead. 2010 was another difficult year for everyone with the unstable economic environment and a new coalition government with severe budget cuts. Hopefully, as we move through 2011 stability to the economy and new opportunities in business will begin to take shape.

We are certainly looking forward to the New Year ahead and the opportunities and challenges that face us. In this edition of 'Safe Talk' we are taking a closer look at our government approved safe lock Kaba Auditcon. Kaba Auditcon is the only self powered safe lock. It does not require batteries making it environmentally friendly and maintenance free.

We are delighted that Associated Security Services got in touch with us and asked to feature as our dealer profile in this issue of Safe Talk. Associated Security Services have been supplying Kaba products for over thirty years, making them one of our most valued customers. If you would like to feature your company profile in the next issue of Safe Talk please contact lbrowne@kaba.co.uk.

Kaba Auditcon – The 'Green' Lock



The unique self powered Kaba Auditcon is designed specifically for retail, commercial and industrial applications. Kaba Auditcon is also widely used and recognised by Central Government and the MoD. Kaba Auditcon utilises the award winning Powerstar technology (no batteries required) and features faster power up, improved serviceability, making securing valuables easier than ever before. Available in both vertical and round housing, features include:

Features/Benefits:

- Self powered – no batteries required
- Maintenance FREE
- Round or vertical housing
- VDS 2 Certification
- Manifoil to Auditcon Retrofit kit
- 8 digit codes, up to 99 users
- Duress alarm and 400 event audit trail

We will be exhibiting Kaba Auditcon along with our full range of safe and container locks at this year's HOSDB, Retail Fraud and Counter Terror exhibitions for more information visit our website www.kaba.co.uk

With this issue we have included a product guide for the Safe Lock product range. This one page reference sheet acts as a quick reference guide on the features and benefits of each product making it quicker and easier for you to specify.

I hope you enjoy this issue of Safe Talk, for further information on any of the products featured or for the full range of Kaba products please visit our website www.kaba.co.uk or contact a member of the team, general enquiries can be taken on 0870 000 5625 or email oem@kaba.co.uk.

May I take this opportunity to wish you all a very happy and prosperous 2011.

Clive Baker
Director Safe & Container Locks

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Quick Update...

Associated Security Services appear as our dealer profile, make sure your company is next and contact lbrowne@kaba.co.uk

Dates for the Diary...HOSDB
22-24.03.2011, Retail Fraud
14.04.2011 and Counter Terror
Expo 19-20.04.2011

Shop Online...
www.shop.kaba.co.uk

Many thanks...to Associated Security Services Ltd for the case study information and images featured.

Dealer Profile: Associated Security Services Ltd



Associated Security Services Ltd are the industry leaders in the supply, removal and relocation of safes and the retro fitting of digital locks, as well as being vault specialists and locksmiths. The company has enjoyed a long standing relationship with Kaba supplying their locks for over thirty years.

This year Associated Security celebrated their 65th year of trading. The company has grown exponentially over that time and although it's a nationwide company, they are still family run and this ethos is reflected throughout their entire business.

Associated Security Services has reinvested £1.1 million into the security industry this year by redeveloping and extending their head office building for the help desk staff, creating new jobs in the process. A series of open days will be announced in the New Year, where Kaba products will be on display and demonstrated by their experienced staff.

If you would like your company to feature as a dealer profile please email lbrowne@kaba.co.uk

Bespoke solution for high street retail consortium



A high street retail consortium approached Associated Security Services Ltd. for a bespoke solution for the vulnerable time during cash in transit collection and delivery.

Following meetings, site visits and feedback from staff, as well as previous individual surveys that were carried out, Associated Security Services Ltd. designed and produced a brand new safe which was specifically created to remove the time period of vulnerability to cash, as well as maintaining the time delay feature, via a unique drop drawer facility.

The Axxessor 528 time delay lock by Kaba makes this safe possible with its many unique user features such as the option of controlling the entire programming and audit trail via a remote IP system. Popular with our customers as it helps reduce internal fraud and eliminates the cost of collecting

unnecessary lock outs through lost codes and/or incorrect programming. Also included is an error detector which shows any problems and runs a background diagnosis check to try and solve the issue, reducing the need for engineers to attend minor problems.

The Axxessor 528 has the same footprint as a conventional mechanical combination lock, making the retrofit process easy.

Associated Security Services Ltd trialled the safes with the 528 lock in a number of shops and subsequent to early positive feedback, a rollout programme followed.



HOSDB 2011
UK Innovation for Global Security

Kaba exhibiting at **Stand E39**
22-24 March 2011
FIVE at Farnborough, Hampshire